

# AL YAMAMA INTERNATIONAL GROUP OF COMPANY

# CATALOG

A decorative graphic consisting of a large, light purple triangle pointing downwards, partially overlapping a dark purple horizontal band. Below the triangle, several overlapping, semi-transparent dark purple diamonds are arranged in a cluster.

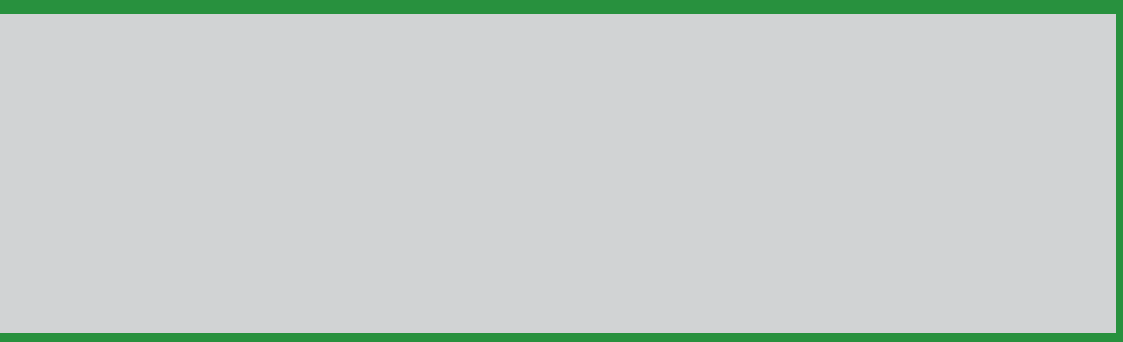
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# ABOUT YAMAMA

Kuwait is the 4th largest oil exporter and is one of the richest and fastest developing countries. Kuwait has set an ambitious goal of being the economic center of the region and is on its way of developing infrastructure and facilities to achieve the goal. Kuwait offers lot of opportunities in contracting and trading and all kinds of economic activities. We are proud to be part of this development and we happily invite everyone to join hands in this race of development; be if a manufacture looking for an agent, a contractor looking for a local partner or an individual looking for employment, Yamama offers the best in the industry for you in terms of financial or social benefits.

Al Yamama International Group General Trading and Contracting company is a multi-disciplined company established in 1993's to cater for the demands of various economic activities of Kuwait market. Currently Yamama has achieved its goal of being an active player in Kuwait market in various economic operations such as contracting, trading etc. and is looking for taking our goals beyond Kuwait's geographical boundary.

Yamama's major strength resides in quality, efficiency and integrated responsiveness in all our operations. Currently Yamama is actively involved in trading and contracting in following areas.

- ▶ Construction
- ▶ Petrochemical Equipment & Trading
- ▶ Manpower Supply & Recruitment Services
- ▶ Information Technology
- ▶ Logistics & Medical Distribution

Delivering projects in an expedited manner with the optimum utilization of resources is the back bone of all our operations. The fact-driven team with the latest know-how at Yamama is capable of delivering the service required by our clients to their satisfaction.

# VISION & MISSION

The world is changing all around us. To continue to thrive as a business over the next ten years and beyond, we must look ahead, understand the trends and forces that will shape our business in the future and move swiftly to prepare for what's to come. We must get ready for tomorrow today. That's what our 2020 Vision is all about.

## Vision

To be among the leaders in the industry keeping commitment to all involved while being respectful to the society and environment.

## Mission

Be among the leaders in industry delivering services and products using optimum resources at highest possible standards while being committed to the stakeholders and society.

## Quality policy

"Quality that Starts from the Basics"





# Services

## What we do

### What we do?

YAMAMA Construction, engaged in rendering Building Construction Services. We are bestowed by adroit teams of professionals to render these construction services using high quality materials and advanced machinery.

YAMAMA in its constant endeavor to expand is entered into the field of sourcing the petrochemical products such as white spirit, used engine oil and have established connections with the suppliers of other petroleum products. We can arrange for regular supply of these products from in and outside Kuwait at very competitive rates.

YAMAMA Logistic Services specializes in providing quality third party transportation management who that want to achieve greater efficiencies within their supply chain. Through a combination of our people, technology and processes we have the ability to generate measurable results for our customers.

YAMAMA Information Technology services evolving customer behavior and Globalization are demanding more Innovative IT technologies for the Businesses, to improve the customer satisfaction and boost the overall enterprise performance. With a mature Global Delivery model, deep architectural expertise and best-in-class technology capabilities, our IT services enable enterprises to drive business innovations, operational excellence and better customer responsiveness.

YAMAMA Manpower Consultancy is an indigenous Manpower company and Placement Agency organized to provide manpower consultancy services to the engineering and technical Industries Worldwide.

We supply widest range of products for hospitals, doctors & clinics, surgeons and patients at home. We sell to distributors / wholesalers / clients all over GCC & MENA.



# YAMAMA CONSTRUCTION SERVICES

YAMAMA's contracting operates nationwide across the Kuwait. In addition to building contracting, we also extend our services to the critical woodwork and gypsum works. With scores of successfully completed projects we are able to take on turn-key solutions and offer advice on procurement methods most suitable to the project.

We Deliver from Planning to Finishing

Our experienced team of engineers and various specialists are trained to thoroughly understand the objectives of the client and deliver within budget and on schedule. The diverse nature of our completed projects is a reflection of our long years in the business and our ability to stay committed in challenging situations.

The front line team invests a great deal of time and effort in understanding requirements prior to the building exercise; this translates into efficient undertaking of all the details and help plan accurately.

YAMAMA management has invested heavily in building resources – this is the key aspect of our success as even complex projects appear to be executed with ease, thanks to the massive resources that is deployed for each structure. YAMAMA Building Contracting is built on a strong foundation of highly ethical business practices & has added commitment and drive over the last 23 years to achieve the present day success.

Industry Expertise :

Over the years, we have emerged out as a pioneer name in the industry. Our honesty, ethics and a desire for continuous improvement enables us in establishing ourselves in a much



better manner. With our strong industry experience and superior business practices, we are able to meet with all the demands of Manpower. Our dedication towards building genuine, long term relationships results in professional business environment wherein the clients and candidates flourish.

Construction Management :

Our construction management philosophy focuses on developing an interactive, inclusive working relationship among the client, the design firms, and the construction team. We begin the management process immediately upon award and remain your partner until the project is complete, the building or water/wastewater treatment facility is fully operational and all members of the team are satisfied. We provide construction management services in two phases: preconstruction and con-

struction. Meaningful preconstruction services bring value, potential cost savings, and informed decision-making to the client while eliminating surprises to provide you with a predictable outcome. During the value analysis process we think outside the box to achieve your goals with your budget and project needs in mind. Early involvement of the construction team benefits every aspect of the project. During the preconstruction phase, we provide planning and scheduling, estimating, value engineering and constructability reviews, purchase long-lead items, develop and monitor the budget, and prequalify subcontractors. During the construction phase, we buy all required material, subcontractor services, build your facility, and ensure your facility is fully operational. The success of this approach relies on the continuity of the team from preconstruction through construction.



# YAMAMA Petrochemical Equip- ment and Services

## Petrochemical Equipment and Services

YAMAMA possesses the necessary abilities, references for the provision of supplies of petrochemical products such as white spirit, used engine oil and have established connections with the suppliers of other petroleum products. We are capable of arranging Petroleum related products on spot deal and on long term contracts.

Our experience and quality in the production of heavy welded structures are also demonstrated by the supply of a number of pressure vessels, columns and reactors for the oil refining, petrochemical and gas industry.



# YAMAMA MANPOWER SUPPLY & RECRUITMENT SERVICES

## Manpower Supply & Recruitment Services

YAMAMA Manpower Consultancy is an indigenous Manpower company and Placement Agency organized to provide manpower supply & recruitment services to the engineering and technical Industries Worldwide.

It is managed by highly qualified professional Manpower specialist consultants with several years of training and experience. Through a unique combination of skills, competencies, knowledge and favorable experience, YAMAMA Manpower Consultancy is able to offer Manpower services ranging from consultancy to turn-key project implementation and operation right from the skilled technical & well experienced field working specialized professionals to the top level management. The company recognizes and caters the special personnel needs of clients in the various industries. YAMAMA Manpower Consultancy has continued to build

on its resources with emphasis on its quality human capital value. These we have done over the years with a view to deliver customized quality Manpower resource solution to our diverse and varied industry and service sector based clients.

We focus on continued success by bringing the best possible candidates to our clients. We accomplish this by gaining a solid understanding of our client's organization, their products & services, competitive advantage, corporate culture, competitors, strength, niche expertise etc. We offer total recruitment, training, dedicated manpower and placement solutions through our refined process, our extensive data base, and very healthy professional methods of selecting the eligible candidates for a particular placement. Our team does so by blending the best in HRD expertise, networking & age-old human concern with state-of-the-art systems.

We enter into recruitment contracts with international principals to provide jobs to anybody and everybody seeking for a greener pasture to enhance and uplift their way of life. We focus on ethics, quality and customer service, believing that we have two customers to serve: our client companies and the many candidates that we represent.

We have experience and expertise in providing Manpower Consultancy for Information Technology, Hospitality Industry, Construction Engineering and Civil Workers, Hospitals and Health care, Oil and Gas Industry, Call Centers and Service Industry, Aviation Industry, Manufacturing Industry, and various Cleaning, Security and Maintenance Companies.

Our clients are benefiting a lot already due to our value added "Smart Placement Services".





# Solution

YAMAMA  
Information  
Technology services

## Information Technology services

Information Technology services is a global provider of Consulting, Information Technology (IT) and Business Process Outsourcing services. The company is focused on delivering value through integrated solutions for data intensive business processes that help enterprises across the world overcome their business challenges. These solutions leverage innovations in technology, knowledge of business processes, and domain expertise to provide clients a competitive edge.

We offer a wide range of services to reach your targeted audience and share your valuable information focusing on retaining your customers. Our prominent services that keep us on edge over others include Web application development, Website designing, corporate presentations and Web hosting solutions.



# YAMAMA Medical Distribution Services

## Medical Distribution Services

YAMAMA Pharmaceutical distribution supplies branded, generic and over-the-counter pharmaceuticals as well as the medical instruments and disposables to spanning retail chains, independent retail pharmacies and institutional providers such as hospitals, health systems etc.

We base our distribution excellence on electronic order processing, asset management tools, a commitment to Six Sigma methodology, the best in order accuracy and industry leadership in supply chain safety. We offer competitive value through world-class sourcing, aggressively negotiated pricing,

and high-value rebate terms. We work with our customers on solutions-including supply management technology, world-class marketing programs, managed care and repackaging products and services-that help them meet their business and quality goals.

We empowers customers by providing the broadest suite of products and services and deepest range of experience in healthcare. We bring together industry-leading distribution services, packaging, pharmacy automation, clinical decision support, information solutions, and staffing and consulting

services to reduce costs and improve the quality for you and your patients.

We specializing in the distribution of Critical care and Diagnostic equipment's providing cost effective and high quality products. YAMAMA is proactively keeping ahead of the technological developments in the areas of therapeutic and monitoring equipment.



# YAMAMA TRANSPORTATION, LOGISTICS & EQUIPMENT RENTAL SERVICES

## TRANSPORTATION, LOGISTICS & EQUIPMENT RENTAL SERVICES

YAMAMA Logistic Services specializes in providing quality third party transportation management solutions to shippers that want to achieve greater efficiencies within their supply chain. Through a combination of our people, technology and processes we have the ability to generate measurable results for our customers.

Cloud-based solutions for freight brokerage, supply chain management, GPS fleet tracking, route planning, transportation management and global trade compliance.

Whether you are global or local, asset or non-asset based, move shipments by air, ocean, ground or any combination in-between, the challenge for transportation and logistics service providers is to offer differentiated service at a com-

petitive price. This is easier said than done, as you have to manage shipments, resources and documents that are all concurrently in motion with business processes that extend to the edge of your enterprise and well into your trading partners' and customers' operations. Working with trading partners can also be a challenge because they are numerous and your relationships with them are constantly changing.

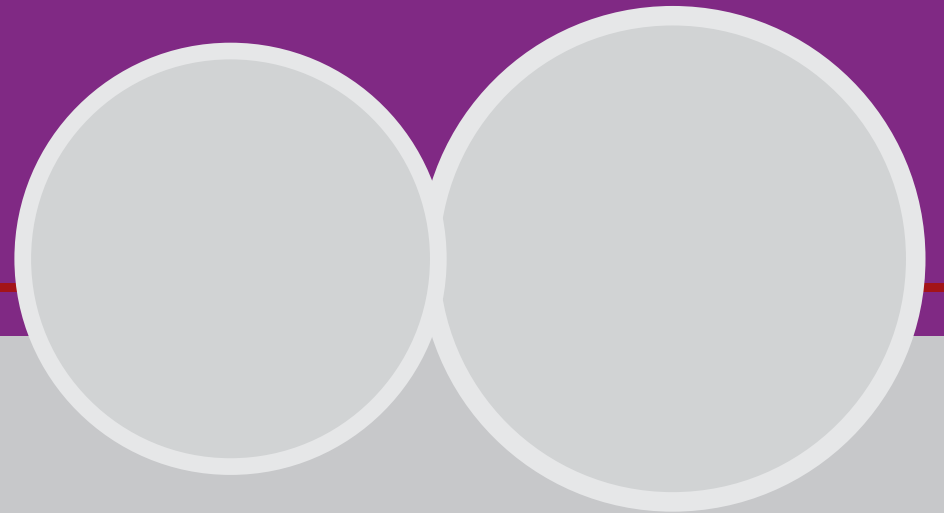
With thousands of customers just like you, Descartes understands your situation and has a portfolio of supply chain software and domain expertise unique to the transportation and logistics services markets. The breadth and depth of capabilities we can provide you through our Logistics Technology Platform are unparalleled in the market – including:

- contract management
- purchased transportation management
- regulatory compliance
- route planning, delivery scheduling and fleet management
- forwarder and broker solutions
- trading partner connectivity

Equipment Rental Service :

Equipment Rental Service has an advantage as a small business — great customer service! We provide equipment in excellent working condition, maintained by our mechanics before and after each rental. Customers can rely on us to deliver on time, every time.

# CATALOG



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